



TECHOTA

*Solution Finder*



- ABOUT TECHOKTA
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- TECHOKTA DELIVERY MODEL ASSURANCE
- TECHOKTA FOOTPRINT
- TECHOKTA DIRECT & INDIRECT CUSTOMERS

# ABOUT US



Techokta is a fast-growing service provider adept at providing consulting, implementation, and support services on the Salesforce Platform.



We are proud to be considered a reliable partner by multinational companies and top-tier system integrators!

The background of the slide features a black and white photograph of a modern architectural structure, possibly a dome or a large tunnel, with a grid of lines that create a sense of depth and perspective. A large, light blue circle is partially visible in the lower-left corner, and a solid blue vertical bar runs along the right edge of the slide.

# LINE OF SERVICES

# SYSTEM INTEGRATION



- Several Cloud Implementations (Sale, Service, Marketing, Field Services Lightning, Communities, CPQ, Billing)
- Development and Declarative Configuration (Apex, visual, force, Lightning Components-Aura/LWC)
- Legacy Integration
- Data Migration
- DevOps
- Preventive and Corrective Maintain
- Staff Augmentation

# INSTANCE ASSESSMENT



- For organizations who have implemented Salesforce
- Architectural Review & Reporting
  - Lightning page performance assessment & Optimization
  - Licences-Usage & Rationalization
  - User Interface-Optimization
  - Customization-Impact & Optimization
  - Salesforce instances consolidation/split
  - Report Optimizer-Unutilized Layouts /Fields /Reports

“BUSINESS OPPORTUNITIES ARE LIKE BUSES.  
THERE'S ALWAYS ANOTHER ONE COMING.”

*Richard Branson*



The background features a perspective view of a tunnel with a grid of lines on the walls and ceiling, creating a sense of depth. A large, light blue circle is positioned in the lower-left foreground, partially overlapping the tunnel's edge.

# **DELIVERY ASSURANCE MODEL**

# Techokta-Delivery Assurance Model

- Presales Support
- Create accelerators
- Create reusable assets
- Create POC's

**Increase win ratio**

**Building  
competency**

- Identify potential candidates for Salesforce
- Scale up team through frequent trainings
- Optimize team based on quarterly basis
- Learn from domain experts

- Architecting Solution
- Providing High level & Low level designs
- Mentoring team in development phase to deliver as per roles assigned
- Conduct reviews

**Delivery Assurance**

# FOOTPRINT

Established  
January'2019



- 25 + Enterprise Customers



- Established Consulting Models



## Group Companies

- GSRJINFOSYSTEMS
- FUSION PATHS



## Our Ecosystem

- 70+ Certified Consultants  
+  
A Strong Partner Eco-System



- SFDC & Force.com
- Salesforce CPQ & Billing
- Salesforce Lightning
- AWS
- Java
- .NET
- Python



## Local Presence

- India



## Functional Domain

- Sales Cloud
- Salesforce Revenue cloud-CPQ
- Commerce Cloud
- Service Cloud
- Community Cloud



## Frameworks

- Relationship Maps
- Sales Metrics
- Loan Management System

**Gensler**

**Tech  
Mahindra**

**paloalto**  
NETWORKS

**Deloitte.**

**exi**

**Inchcape**

**STACKNEXUS**

**TATA**  
TATA CONSULTANCY SERVICES

**Infoblox**  
NEXT LEVEL NETWORKING

**salesforce**

service cloud

**salesforce**

community  
cloud

**Lightning Web  
Components**

**salesforce**

sales cloud

**salesforce**

CPQ

**Vlocity**

Our Direct &  
In-direct Customers



TECHOKTA  
*Solution Finder*

# THANK YOU

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